



ANNUAL REPORT 2015

Celebrating 10 years of collaboration in our community



Chrissy Yamada, CPA
BOARD PRESIDENT



Sallie Neillie
EXECUTIVE DIRECTOR

The year 2015 was a monumental one for Project Access Northwest as we entered our 10th year of operations. It has been a time of great celebration as well as reflection on what we have accomplished. We have come a long way since our official launch as King County Project Access in 2006. We have extended our care coordination program into three counties, created innovative new programs with community health care partners and helped 1,550 volunteer providers annually provide much-needed care to patients in need. We served 6,744 patients in 2015 alone, bringing our total over the last decade to more than 32,000!

We dedicate this report to the early visionaries who identified a need in our community and worked tirelessly for a solution. We thank our founding sponsors and hospital partners for their unwavering support. Your investment in

our mission has changed the lives of thousands of patients and helped improve the health of our entire community. We also thank the providers who volunteer their time and skills to provide specialty medical and dental services to patients in need. Working together, we make a tremendous impact.

During the last decade, there have been major changes in the health care services "industry." The implementation of the Affordable Care Act in 2013 solved some problems but also revealed many others, so we are constantly looking for new opportunities to ensure appropriate access while also supporting our physician and hospital partners. We remain committed to improving health care access for those most in need, and we look forward to the next decade of innovation and collaboration!

Chrissy Yamada, CPA
BOARD PRESIDENT

Sallie Neillie
EXECUTIVE DIRECTOR

P.S. Be sure to visit our new website for our latest news and developments!

www.projectaccessnw.org



10 years creating access

A proven model for health care access, evolving to meet community needs

Project Access Northwest is a non-profit organization that collaborates with the local health care community to open doors to medical and dental care for individuals with limited access. This mission guides all of our work as we meet our community's changing needs.

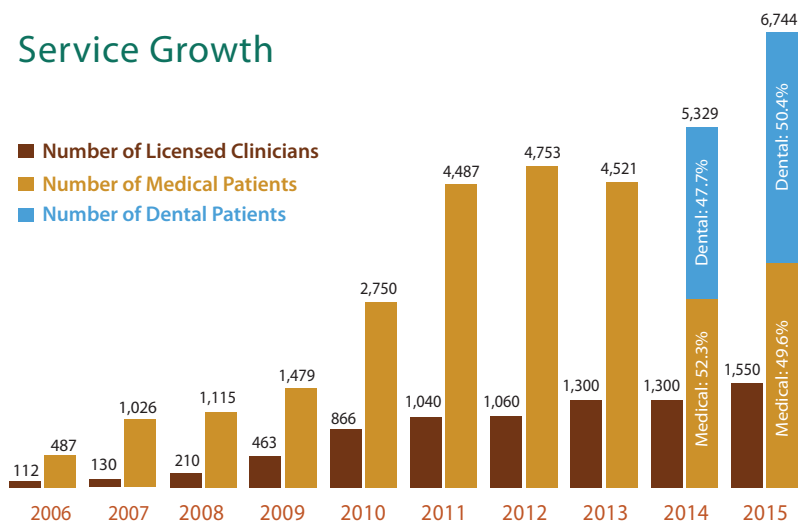
Today, Project Access Northwest offers **three distinct programs** that serve our patients and clients in powerful ways. **Care Coordination** connects patients needing specialty care with 1,550 volunteer providers who donate their time and talents. **Premium Assistance** helps individuals statewide who are eligible to purchase private health insurance on the Washington Health Benefits Exchange but cannot afford to pay the

premiums. **Primary Link** connects patients with local primary care providers, reducing inappropriate Emergency Department visits and improving the health of the

individual and the community.

We are grateful for the support of so many who make these critical programs possible.

Service Growth



NOW & THEN: Growing service area

In 2006, King County Project Access served only King County residents and focused exclusively on medical specialty care. By 2011, the organization officially changed its name to Project Access Northwest to reflect its expansion to Snohomish County. Today, Project Access Northwest partners with hospital systems and multi-specialty medical groups throughout King, Kitsap and Snohomish counties to offer its **Care Coordination** services, including dental care in King and Snohomish counties. The **Premium Assistance** program serves residents statewide, while the **Primary Link** program targets select emergency departments in the Greater Seattle area.



32,000 patients served

Specialty Referrals



OTHER MEDICAL SPECIALTIES
19.3%

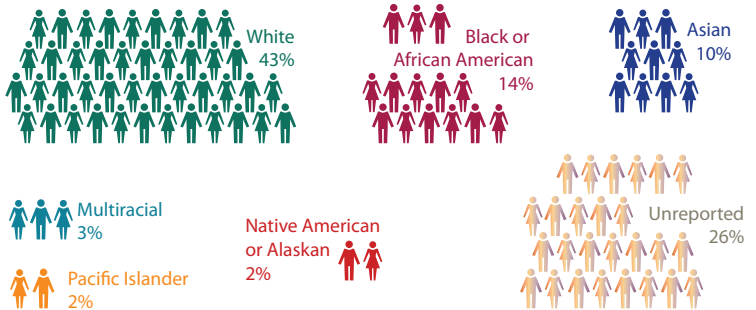
Patient Gender



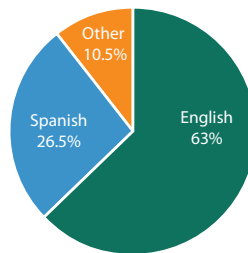
Patient Ethnicity



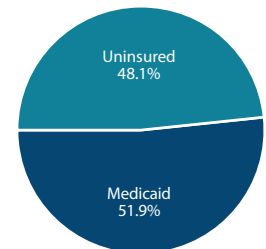
Patient Race



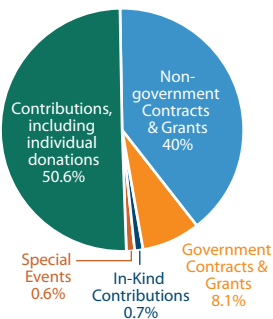
Patient Languages



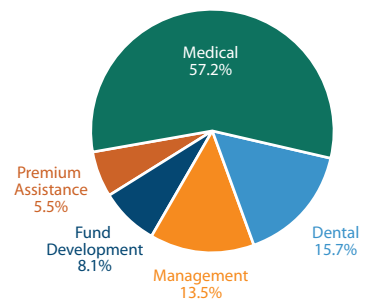
Patient Insurance



Income by Source



Expense by Program





1,550 volunteer providers

Milestones in Project Access Northwest's history

2002

King County safety net providers convene to discuss challenge of accessing specialty services for low-income, uninsured and vulnerable patients

2004

Local planning partners meet regularly to determine if a Project Access-type program would be viable in King County

2005

*Two pilot **Care Coordination** programs run at Pacific Medical Centers and Swedish–Cherry Hill campus*

2006

King County Project Access launched

2009

Invited to coordinate services at the Swedish Community Specialty Clinic (SCSC)

2010

Expanded medical care coordination to Snohomish County
The Patient Protection and Affordable Care Act (PPACA), commonly called the Affordable Care Act (ACA), is signed into law on March 23, 2010

2011

Renamed Project Access Northwest
Added dental services to King County

2012

Expanded medical care coordination to Kitsap County
Specialty dental program tops referrals
Added dental services to Snohomish County

2013

Affordable Care Act implemented
Started serving a significant number of Medicaid patients

2014

*Launched statewide **Premium Assistance** program*
Recognized by Seattle King County Dental Society as "Community Partner of the Year"

2015

*Launched **Primary Link** program.*
Recognized as a health care innovator by Seattle Business magazine: Silver award for Achievement in Community Outreach
Entered 10th year of operation

NOW & THEN: Strong partnerships that last

Linda A. Marzano, RN, CEO of Pacific Medical Centers, played an instrumental role in the founding of Project Access Northwest. In her role as COO, she gave the green light on a pilot program to test the Project Access concept. She served on the steering committee for over a year and then on the board for six years. "Linda always believed in what we were trying to do — to make it easier and more efficient for the specialist and the health care system," states Sallie Neillie. "With her at the helm, Pacific Medical Centers has been an enthusiastic partner since our inception. We are very grateful for her vision and leadership."





41 different languages



"It has to work for everybody... or it doesn't work for anybody"

In honor of her 10 years of service, we presented founding staff member and lead operations nurse Andrea Castell with the first annual **Andrea Castell Access to Health Care Award**. This new, annual award in Andrea's name will be presented to individuals who work for improved health care access for all members of our community.

Our anniversary event was hosted by Stoel Rives.



NOW & THEN: Community support is key

Rayburn Lewis, MD played a key role in the early days of Project Access Northwest. As medical director of the Providence Cherry Hill campus, he helped start the Mother Joseph Clinic, which hosted a 2005 pilot program to test how the Project Access model could work in our community. Dr. Lewis also joined the Project Access steering committee and later the board, where he helped define the mission and refine the model. "He was an awesome and consistent presence... who kept the needs of our specialists well balanced with the needs of our patients," recalls Sallie Neillie. Still a supporter, Dr. Lewis says, "Without Project Access Northwest, it would be chaos."





ONE clear mission



Project Access Northwest marked its 10th anniversary by honoring the sponsors, partners and visionary staff who played a key role in its creation and ongoing success. In honor of executive director Sallie Neillie, the board introduced **The Sallie Neillie Founder's Circle**. Founder's Circle members pledge three years of financial support for the organization — at the Platinum or Gold level — to honor Sallie's vision and help build a foundation for our next 10 years.

Celebrating founders, partners & visionaries who make our work possible



NOW & THEN: Visionaries drive our mission

Founding staff member **Andrea Castell, RN, BSN, MBA** has devoted her life to health care and increasing access to appropriate care. As lead operations nurse, she uses her vast expertise to help people get the care they need. "Andrea believes so strongly in this model and this mission, and she works tirelessly to make it work for the specialist, for the patient and for the system," praises Sallie Neillie. "She knows it has to work for everybody... or it doesn't work for anybody." Driven by her belief in health care access, Andrea remains an active champion for patients in need—and the specialists who serve them.





Partnerships with **ALL** hospitals in our service area

PREMIER SPONSORS



PLATINUM SPONSORS



Corporate, foundation, government & health care donors

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The Amgen Foundation
Centene/Coordinated Care
Community Health Plan of Washington
The Everett Clinic
EvergreenHealth
EverTrust Foundation
First Choice Health
Group Health Cooperative
Group Health Physicians
Harrison HealthPartners
Harrison Medical Center
Highline Medical Center Foundation
Minor & James Medical Group
Molina Healthcare of Washington

MultiCare

Northwest Kidney Centers
Physicians Insurance
A Mutual Company
Providence General Foundation
Providence Regional Medical Center Everett
Satterberg Foundation
Snohomish County Medical Society
Snohomish County Dental Society Foundation
State of Washington Combined Fund Drive
Tulalip Tribes
UW Medicine/Valley Medical Center
Washington State Hospital Association

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Jacobsen Jarvis
Physicians Insurance
A Mutual Company
Seattle King County Dental Society
Sprague Israel Giles
Stoel Rives
Washington Dental Service Foundation



5% no-show rate

Hospitals & health systems

EvergreenHealth
Harrison Medical Center
Highline Medical Center
MultiCare
Overlake Hospital
Medical Center
Providence Health & Services
Swedish Medical Center
UW Medicine/Harborview
UW Medicine/Northwest
Hospital
UW Medicine/Valley
Medical Center
Virginia Mason Medical Center

Multi-specialty medical groups

Group Health Cooperative
Group Health Physicians
Harrison HealthPartners
Minor & James Medical
Overlake Internal Medicine
Associates
Pacific Medical Centers Clinics
The Doctors Clinic
The Everett Clinic
The Polyclinic
Providence Medical
Group, Everett
Southlake Clinic
Western Washington
Medical Group

Community Health Centers

Community Health Center
of Snohomish County
Country Doctor Community
Health Center
Free Clinics
HealthPoint
International Community
Health Services
Neighborcare Health
Peninsula Community
Health Services
Public Health - Seattle
& King County
Sea Mar Community
Health Centers
Seattle Indian Health Board

Ancillary services & medical equipment providers

Acumen USA Headquarters
Alcon Labs
Associated Valley Ob/Gyn

Association of Emergency
Physicians
Auburn Anesthesia
Belfair Primary Care
Bellevue Healthcare
Bellevue Podiatry
BioMet, Inc
Bremerton Breast Care
Bremerton Cardiothoracic
Surgery
Bremerton Thoracic & Vascular
Surgery and the Vascular Lab
Bremerton Urology
CarePlus Medical Center
Cascade Cancer Centers
Cascade Kidney Specialist
Cascade Primary Care
CellNetix Pathology &
Laboratories
Center for Women's Health
CEP America
Cornerstone Prosthetics
& Orthotics
CytoLab Pathology
Services, Inc., P.S.
DePuy Synthes Joint
Reconstruction
DePuy Synthes Joint
Sports Medicine
Dermatology Associates, PLLC
Dermatopathology
Northwest, P.L.L.C.
Duvall Advanced Family
EyeCare, PS
Dynamic Language
Eastside Cardiology Associates
Eastside Endoscopy Center
Eastside Medicine
Eastside Nephrology
Eastside Pathology Associates
Eastside Urology Associates
Edmonds Center for
Outpatient Surgery
Electrodiagnostic Medical
Group & Rehab P.L.L.C.
Evergreen Wound Care Clinic
Exactech, Inc
Family Resource Center
Foot & Ankle Center of WA
Forensic Laboratories
Forks Family Medical Center
Highline Pathology Associates
Incyte Diagnostics
InHealth Imaging, LLC
Kemp Surgery Center
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Kirkland Spine Care
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of America
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Medtronics
Neurological Associates
of Washington
North Seattle Women's Group
North Sound Emergency
Medicine
Northwest Eye Surgeons
Northwest Gastroenterology
Northwest Medical
Northwest Radiologists, Inc PS
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Northwest Tumor
Institute, Seattle
Northwest Vision Institute
Northwest Women's Healthcare
Orthopedic Physicians
Associates
Overlake Imaging Associates, PC
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Pacific Anesthesia
Medical Group
Pacific Gynecology Specialists
Pacific Physicians Laboratory
Pacific Sleep Center
PACLAB Network Laboratories
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Medical Laboratories
Physicians Anesthesia
Services, Inc.
Plastic Surgery Associates
of Seattle
Proliance Surgeons
Providence Everett Medical Labs
Providence Everett
Women's Services
Puget Sound Cancer Centers
Puget Sound Foot &
Ankle Center
Puget Sound Gastroenterology
Puget Sound Institute of
Pathology, PLLC
Puget Sound Physicians, P.L.L.C.
Radia Inc., PS
Rehabilitation Medicine
Renton Dermatology
Richmond Internal
Medicine Associates
Roxbury Spine and
Wellness Clinic
Seattle Anesthesiologists, P.S.
Seattle Cancer Care Alliance
Seattle Downtown Dental
Seattle Foot & Ankle Clinic
Seattle Hand Surgery Group
Seattle Nuclear Medicine
Seattle Ob/Gyn Group
Seattle Orthopedic Center
Seattle Radiologists
Seattle Surgery Center
Seattle Ultrasound Associates
Seattle Urological Associates
Sightlife
Sleep Apnea Associates

Smith & Nephew
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Services, Inc.
Stat Medical
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& Sports Medicine
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The Vasectomy Clinic
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Imaging Services
Valley ENT
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bold designates providers who also donate

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\$325 cost per patient

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Statement of Activity

Revenue:	Dec. 31, 2015	Dec. 31, 2014
Contributions	\$ 1,037,635	\$ 1,051,528
In-Kind Contributions	19,207	18,842
Government Contracts & Grants	168,380	204,500
Non-Government Contracts & Grants	770,712	485,214
Interest & Other Income	259	321
Total Revenue and Support	1,996,193	1,760,406
Expense:		
Salary, Wages & Benefits	1,077,446	959,107
Professional Services	671,151	580,772
Facilities	56,428	46,571
Operations	48,483	37,495
Other Expense	93,199	78,777
Total Expense	1,946,707	1,702,722
Change in Net Assets	49,486	57,684

Statement of Financial Position (Balance Sheet)

Assets:	Dec. 31, 2015	Dec. 31, 2014
Current	\$ 1,072,184	\$ 939,552
Fixed	107,714	121,741
Total	1,179,898	1,061,293
Liabilities and Net Assets		
Current	269,946	200,827
Net Assets	909,952	860,466
Total	1,179,898	1,061,293

Audited financial statements and Form 990 available upon request.

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Your support is changing patients' lives. Thank you!

Mission: Project Access Northwest collaborates with the health care community to open doors to medical and dental care for low-income individuals with limited access.

Vision: Everyone in our community will have appropriate access to health care services.

Project Access Northwest leadership

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Everlyn Barrett

Primary Link Coordinator

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Navil Escarcega

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