Celebrating 10 years of collaboration in our community

The year 2015 was a monumental one for Project Access Northwest as we entered our 10th year of operations. It has been a time of great celebration as well as reflection on what we have accomplished. We have come a long way since our official launch as King County Project Access in 2006. We have extended our care coordination program into three counties, created innovative new programs with community health care partners and helped 1,550 volunteer providers annually provide much-needed care to patients in need. We served 6,744 patients in 2015 alone, bringing our total over the last decade to more than 32,000!

We dedicate this report to the early visionaries who identified a need in our community and worked tirelessly for a solution. We thank our founding sponsors and hospital partners for their unwavering support. Your investment in our mission has changed the lives of thousands of patients and helped improve the health of our entire community. We also thank the providers who volunteer their time and skills to provide specialty medical and dental services to patients in need.

Working together, we make a tremendous impact.

During the last decade, there have been major changes in the health care services “industry.” The implementation of the Affordable Care Act in 2013 solved some problems but also revealed many others, so we are constantly looking for new opportunities to ensure appropriate access while also supporting our physician and hospital partners. We remain committed to improving health care access for those most in need, and we look forward to the next decade of innovation and collaboration!

P.S. Be sure to visit our new website for our latest news and developments!

www.projectaccessnw.org
Project Access Northwest is a non-profit organization that collaborates with the local health care community to open doors to medical and dental care for individuals with limited access. This mission guides all of our work as we meet our community’s changing needs.

Today, Project Access Northwest offers three distinct programs that serve our patients and clients in powerful ways. Care Coordination connects patients needing specialty care with 1,550 volunteer providers who donate their time and talents. Premium Assistance helps individuals statewide who are eligible to purchase private health insurance on the Washington Health Benefits Exchange but cannot afford to pay the premiums. Primary Link connects patients with local primary care providers, reducing inappropriate Emergency Department visits and improving the health of the individual and the community.

We are grateful for the support of so many who make these critical programs possible.

**Service Growth**

<table>
<thead>
<tr>
<th>Year</th>
<th>Number of Licensed Clinicians</th>
<th>Number of Medical Patients</th>
<th>Number of Dental Patients</th>
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<tr>
<td>2006</td>
<td>112</td>
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<td>2007</td>
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<td>2010</td>
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<td>2013</td>
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<tr>
<td>2014</td>
<td>1,300</td>
<td>5,329</td>
<td></td>
</tr>
<tr>
<td>2015</td>
<td>1,550</td>
<td>6,744</td>
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</table>

**NOW & THEN: Growing service area**

In 2006, King County Project Access served only King County residents and focused exclusively on medical specialty care. By 2011, the organization officially changed its name to Project Access Northwest to reflect its expansion to Snohomish County. Today, Project Access Northwest partners with hospital systems and multi-specialty medical groups throughout King, Kitsap and Snohomish counties to offer its Care Coordination services, including dental care in King and Snohomish counties. The Premium Assistance program serves residents statewide, while the Primary Link program targets select emergency departments in the Greater Seattle area.
Celebrating founders, partners & visionaries who make our work possible for patients in need—and the specialists who serve them.

Andrea Castell, RN, BSN, MBA

NOW & THEN:
The Sallie Neillie Founder's Circle.

Project Access Northwest marked its 10th anniversary by honoring the sponsors, partners and individuals who work for improved health access for all members of our community.

In honor of her 10 years of service, we presented Andrea Castell with the first annual Castell Access to Health Care Award.

It has to work for everybody… or it doesn't work for anybody. This new, annual award in Andrea's name will be presented to an operations nurse who displays leadership in our community.

Our anniversary event was hosted by Stoel Rives.

Mission: Project Access Northwest collaborates with the health care community to open doors to medical and dental care for low-income individuals with limited access.

Vision: Everyone in our community will have appropriate access to health care services.

To ensure appropriate access while also supporting our mission has changed the lives of thousands of individuals throughout our community.

We served 6,744 patients in 2015 alone, bringing annually provide much-needed care to patients in need. We have come a long way since our official launch as King County Project Access in 2006. We have extended our service to patients in need.

To the entire community. We also thank the providers who have come a long way since our official launch as King County Project Access in 2006. We have extended our service to patients in need.

We also thank the providers who have come a long way since our official launch as King County Project Access in 2006. We have extended our service to patients in need.

Be sure to visit our new website for our latest news and developments!
1,550 volunteer providers

Milestones in Project Access Northwest’s history

2002
King County safety net providers convene to discuss challenge of accessing specialty services for low-income, uninsured and vulnerable patients

2004
Local planning partners meet regularly to determine if a Project Access-type program would be viable in King County

2005
Two pilot Care Coordination programs run at Pacific Medical Centers and Swedish–Cherry Hill campus

2006
King County Project Access launched

2009
Invited to coordinate services at the Swedish Community Specialty Clinic (SCSC)

2010
Expanded medical care coordination to Snohomish County
The Patient Protection and Affordable Care Act (PPACA), commonly called the Affordable Care Act (ACA), is signed into law on March 23, 2010

2011
Renamed Project Access Northwest
Added dental services to King County

2012
Expanded medical care coordination to Kitsap County
Specialty dental program tops referrals
Added dental services to Snohomish County

2013
Affordable Care Act implemented
Started serving a significant number of Medicaid patients

2014
Launched statewide Premium Assistance program
Recognized by Seattle King County Dental Society as “Community Partner of the Year”

2015
Launched Primary Link program.
Recognized as a health care innovator by Seattle Business magazine: Silver award for Achievement in Community Outreach
Entered 10th year of operation

NOW & THEN: Strong partnerships that last

Linda A. Marzano, RN, CEO of Pacific Medical Centers, played an instrumental role in the founding of Project Access Northwest. In her role as COO, she gave the green light on a pilot program to test the Project Access concept. She served on the steering committee for over a year and then on the board for six years. “Linda always believed in what we were trying to do — to make it easier and more efficient for the specialist and the health care system,” states Sallie Neillie. “With her at the helm, Pacific Medical Centers has been an enthusiastic partner since our inception. We are very grateful for her vision and leadership.”
“It has to work for everybody… or it doesn’t work for anybody”

In honor of her 10 years of service, we presented founding staff member and lead operations nurse Andrea Castell with the first annual Andrea Castell Access to Health Care Award. This new, annual award in Andrea’s name will be presented to individuals who work for improved health care access for all members of our community.

Our anniversary event was hosted by Stoel Rives.

NOW & THEN: Community support is key

Rayburn Lewis, MD played a key role in the early days of Project Access Northwest. As medical director of the Providence Cherry Hill campus, he helped start the Mother Joseph Clinic, which hosted a 2005 pilot program to test how the Project Access model could work in our community. Dr. Lewis also joined the Project Access steering committee and later the board, where he helped define the mission and refine the model. “He was an awesome and consistent presence… who kept the needs of our specialists well balanced with the needs of our patients,” recalls Sallie Neillie. Still a supporter, Dr. Lewis says, “Without Project Access Northwest, it would be chaos.”
Project Access Northwest marked its 10th anniversary by honoring the sponsors, partners and visionary staff who played a key role in its creation and ongoing success. In honor of executive director Sallie Neillie, the board introduced The Sallie Neillie Founder’s Circle. Founder’s Circle members pledge three years of financial support for the organization — at the Platinum or Gold level — to honor Sallie’s vision and help build a foundation for our next 10 years.

Celebrating founders, partners & visionaries who make our work possible

NOW & THEN: Visionaries drive our mission

Founding staff member Andrea Castell, RN, BSN, MBA has devoted her life to health care and increasing access to appropriate care. As lead operations nurse, she uses her vast expertise to help people get the care they need. “Andrea believes so strongly in this model and this mission, and she works tirelessly to make it work for the specialist, for the patient and for the system,” praises Sallie Neillie. “She knows it has to work for everybody… or it doesn’t work for anybody.” Driven by her belief in health care access, Andrea remains an active champion for patients in need—and the specialists who serve them.
Health Benefits Exchange helps individuals statewide who are Premium Assistance specialty care with 1,550 volunteer connects patients needing limited access. This mission guides to open doors to medical and local health care community that collaborates with the a non-profit organization.

Milestones in Project Access Northwest’s history of accessing specialty services convene to discuss challenge King County Project Access for low-income, uninsured launched 2005 programs. Recognized by Seattle King County program. Launched 2006 2005 programs. The Patient Protection and Affordable Care Act implemented Entered 10th year of operation in Community Outreach.

- Operations 48,483 37,495
- Facilities 56,428 46,571
- Other Expense 93,199 78,777
- Total 1,179,898 1,061,293

- Fixed 107,714 121,741
- Total 1,179,898 1,061,293

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**Corporate, foundation, government & health care donors**

- Amazon Smiles
- The Amgen Foundation
- Centene/Coordinated Care
- Community Health Plan of Washington
- The Everett Clinic
- EvergreenHealth
- EverTrust Foundation
- First Choice Health
- Group Health Cooperative
- Group Health Physicians
- Harrison HealthPartners
- Harrison Medical Center
- Highline Medical Center Foundation
- Minor & James Medical Group
- Molina Healthcare of Washington

- MultiCare
- Northwest Kidney Centers
- Physicians Insurance
- A Mutual Company
- Providence General Foundation
- Providence Regional Medical Center Everett
- Satterberg Foundation
- Snohomish County Medical Society
- Snohomish County Dental Society Foundation
- State of Washington Combined Fund Drive
- Tulalip Tribes
- UW Medicine/Valley Medical Center
- Washington State Hospital Association

- **Event Sponsors**
  - Ash Consulting, LLC
  - CellNetix Pathology, PLLC
  - Centene/Coordinated Care Companis
  - Dynamic Language
  - Incyte Diagnostics
  - Jacobsen Jarvis
  - Physicians Insurance A Mutual Company
  - Seattle King County Dental Society
  - Sprague Israel Giles
  - Stoel Rives
  - Washington Dental Service Foundation

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**PREMIER SPONSORS**

- PHPDA
- pacific medical centers
- PROVIDENCE Health & Services

**PLATINUM SPONSORS**

- Public Health Seattle & King County
- UW Medicine HARBORVIEW MEDICAL CENTER
- verdant HEALTH COMMISSION
- Virginia Mason
eligible to purchase private health helps individuals statewide who are
Premium Assistance connects patients needing powerful ways.
serves our patients and clients in offers
dental care for individuals with
KITSAP a non-profit organization project Access Northwest is
10 patients with local primary care
Number of Dental Patients
Number of Medical Patients
targets select emergency departments in the Greater Seattle area.
Primary Link
Premium Assistance Care Coordination
2011, the organization officially changed its name to Project Access
In 2006, King County Project Access served only King County
Strong partnerships that last
Started serving a significant
2015
Molina Healthcare of Washington
Minor & James Medical Group
UW Medicine/Valley Medical Center
Harrison HealthPartners
The Everett Clinic
EvergreenHealth
Centene/Coordinated Care
Coordinated Care
Corporate, foundation, government & health care donors
Partnerships with ALL
Washington State Hospital Association
UW Medicine/Valley Medical Center
PREMIER SPONSORS
Washington State Hospital Association
Tulalip Tribes
Washington Dental Service Foundation
Stoel Rives
Jacobsen Jarvis
CellNetix Pathology, PLLC
Event Sponsors
Our complete list of volunteer providers is now online! projectaccessnw.org/providers
$325 cost per patient
International Community
HealthPoint
Overlake Internal Medicine
1,115
1,060
1,300
4,753
1,550
Dental: 50.4%
Medical: 49.6%
Two pilot Access-type program would
for low-income, uninsured
2005
Specialty dental program tops referrals
Expanded medical care coordination
Care Act (PPACA), commonly called
Renamed Project Access Northwest
"Linda always believed in what we were trying to do — to make
instrumental role in the founding of Project Access Northwest.
Mark Valentine, MD
Kirkland Rheumatology
Forensic Laboratories
Foot & Ankle Center of WA
Electrodiagnositc Medical
Edmonds Center for
Eastside Urology Associates
Eastside Endoscopy Center
Eastside Cardiology Associates
Eastside Endoscopy Center
Eastside Medicine
Eastside Nephrology
Eastside Pathology Associates
Eastside Urology Associates
Edmonds Center for
Outpatient Surgery
Electrodiagnostic Medical
Group & Rehab P.L.L.C.
Evergreen Wound Care Clinic
Exactech, Inc
Family Resource Center
Foot & Ankle Center of WA
Forensic Laboratories
Forks Family Medical Center
Highline Pathology Associates
Incyte Diagnostics
InHealing, LLC
Kemp Surgery Center
Kirkland Dermatology Associates
Kirkland Rheumatology
Kirkland Spine Care
Knee Foot Ankle Center
Laboratory Corporation of America
Mark Valentine, MD
Dermatology
Matrix Anesthesia, PS
Medical Imaging
Northwest, LLLP
Medtronic
Neurological Associates of Washington
North Seattle Women’s Group
North Sound Emergency Medicine
Northwest Eye Surgeons
Northwest Gastroenterology
Northwest Medical
Northwest Radiologists, Inc PS
Northwest Spine & Sports
Northwest Tumor Institute, Seattle
Northwest Vision Institute
Northwest Women’s Healthcare
Orthopedic Physicians Associates
Overlake Imaging Associates, PC
Paceline Anesthesia LLC
Pacific Anesthesia
Medical Group
Pacific Gynecology Specialists
Pacific Physicians Laboratory
Pacific Sleep Center
PACLAB Network Laboratories
Pathology Associates
Medical Laboratories
Physicians Anesthesia Services, Inc.
Plastic Surgery Associates of Seattle
Proliance Surgeons
Providence Everett Medical Labs
Providence Everett Women’s Services
Puget Sound Cancer Centers
Puget Sound Foot & Ankle Center
Puget Sound Gastroenterology
Puget Sound Institute of Pathology, PLLC
Puget Sound Physicians, P.L.L.C.
Radia Inc., PS
Rehabilitation Medicine
Renton Dermatology
Richmond Internal Medicine Associates
Roxbury Spine and Wellness Clinic
Seattle Anesthesiologists, P.S.
Seattle Cancer Care Alliance
Seattle Downtown Dental
Seattle Foot & Ankle Clinic
Seattle Hand Surgery Group
Seattle Nuclear Medicine
Seattle Ob/Gyn Group
Seattle Orthopedic Center
Seattle Radiologists
Seattle Surgery Center
Seattle Ultrasound Associates
Seattle Urological Associates
Sightline
Sleep Apnea Associates
Smith & Nephew
Snoqualmie Valley EyeCare Associates
Spencer Vascular Diagnostic Services, Inc.
Stat Medical
Stephen Markowitz & Associates
Styke
SW Seattle Orthopedics & Sports Medicine
Synergy Medical Systems, Inc.
The Seattle Arthritis Clinic
The Tumor Institute
The Vasectomy Clinic
Total Joint Orthopedics
UniCare, Inc.
Valley Anesthesia Associates
Valley Diagnostic Imaging Services
Valley ENT
Valley Nephrology
Valley Orthopedic Associates
Vantage Radiology & Diagnostic Services
Valley Surgical Specialists
Washington Hand Surgery
Washington Imaging Services
Washington Sports
Medicine Associates
Western Washington Medical Group
Zimmer
Individual Donors
bold designates providers who also donate
Diane C Altman Daoutof
& Stuart L Daoutof
Mary Anderson
Maxine Anderson, MD
Lydia Andris
Helen Baker St John, MD
Pamela Barber
Robin J. Baxter, MD
Winfred Becker
Lauren Belveau
Edessa Bello-Rapoport
Bretn D Benjamin, MD
Joan & John Berner
Donald Bennett, MD
Howard Bernstein and Dana Burns
Robert Mark Bernstein, MD
& Julie Elmer, MD
Ann C & Lyle Bjork
Rosewell Bond and Jill Marsden
Jean Bouvet
Robert Cancro, MD
Kathy Carson
Andrea Castell, RN BSN MBA
Jeannie Chang
Rajib Choudhury, MD
Linda Jean Clark, MD & Timothy Joe Stearns
$325 cost per patient

Statement of Activity

<table>
<thead>
<tr>
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<tr>
<td>Contributions</td>
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<td>$1,051,528</td>
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<td>In-Kind Contributions</td>
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<td>204,500</td>
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<td>Non-Government Contracts &amp; Grants</td>
<td>770,712</td>
<td>485,214</td>
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<td>Interest &amp; Other Income</td>
<td>259</td>
<td>321</td>
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<td>Total Revenue and Support</td>
<td>1,996,193</td>
<td>1,760,406</td>
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Expense:

| Salary, Wages & Benefits | 1,077,446 | 959,107 |
| Professional Services | 671,151 | 580,772 |
| Facilities | 56,428 | 46,571 |
| Operations | 48,483 | 37,495 |
| Other Expense | 93,199 | 78,777 |
| Total Expense | 1,946,707 | 1,702,722 |

Change in Net Assets | 49,486 | 57,684 |

Statement of Financial Position (Balance Sheet)

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<td>Total</td>
<td>1,179,898</td>
<td>1,061,293</td>
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<th>Liabilities and Net Assets</th>
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<tr>
<td>Net Assets</td>
<td>909,952</td>
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<tr>
<td>Total</td>
<td>1,179,898</td>
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Audited financial statements and Form 990 available upon request.

Your support is changing patients’ lives. Thank you!
**Mission:** Project Access Northwest collaborates with the health care community to open doors to medical and dental care for low-income individuals with limited access.

**Vision:** Everyone in our community will have appropriate access to health care services.

### Project Access Northwest leadership

#### 2016 Board of Directors

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
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</thead>
<tbody>
<tr>
<td>President</td>
<td>Chrissy Yamada CPA</td>
</tr>
<tr>
<td>Vice President</td>
<td>Susan Peskura</td>
</tr>
<tr>
<td>Treasurer</td>
<td>Scott Combs</td>
</tr>
<tr>
<td>Secretary</td>
<td>Shannon Diede</td>
</tr>
<tr>
<td>Pat Cooke</td>
<td>Founder and Lead Consultant</td>
</tr>
<tr>
<td>Jennifer Freeman</td>
<td>Vice President of Finance</td>
</tr>
<tr>
<td>Sylvia Gil</td>
<td>Senior Public Policy Counsel</td>
</tr>
<tr>
<td>Debra Gussin</td>
<td>Executive Director</td>
</tr>
<tr>
<td>Robin Larmer, JD</td>
<td>Of Counsel</td>
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#### Staff

<table>
<thead>
<tr>
<th>Position</th>
<th>Name</th>
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<tbody>
<tr>
<td>Aymie Agena</td>
<td>Primary Link Coordinator</td>
</tr>
<tr>
<td>Evelyn Barrett</td>
<td>Primary Link Coordinator</td>
</tr>
<tr>
<td>Lauren Beliveau</td>
<td>Care Coordinator</td>
</tr>
<tr>
<td>Andrea Castell, RN, BSN, MBA</td>
<td>Lead Operations Nurse</td>
</tr>
<tr>
<td>Yasmin Chavarin</td>
<td>Care Coordinator</td>
</tr>
<tr>
<td>Aileen Delansig</td>
<td>Dental Lead/Care Coordinator</td>
</tr>
<tr>
<td>Navil Escarcega</td>
<td>Dental Administrative Assistant</td>
</tr>
<tr>
<td>Adam Gilbert</td>
<td>Care Coordinator</td>
</tr>
<tr>
<td>Daphne Green</td>
<td>Care Coordinator</td>
</tr>
<tr>
<td>Martha Hopler, MSW</td>
<td>Care Coordinator</td>
</tr>
<tr>
<td>Molly James</td>
<td>Care Coordinator</td>
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<tr>
<td>Melissa Johnson, MNPL</td>
<td>Development Director</td>
</tr>
<tr>
<td>Linh Le</td>
<td>Primary Link/Premium Assistance Manager</td>
</tr>
<tr>
<td>Laura Meléndez</td>
<td>Primary Link Coordinator</td>
</tr>
</tbody>
</table>

#### Program & committee volunteers

- Jaime Erickson
- Catherine “Kit” Herrod
- Stephen Lloyd
- Juan Orr
- Joe Smith
- Teresa Thompson
- Ella Welcker
- Lesa Welcker
- Alyssa Wilde

### Income by Source

<table>
<thead>
<tr>
<th>Source</th>
<th>Percentage</th>
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<tr>
<td>Contributions, individual</td>
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<tr>
<td>Contributions, government</td>
<td>63%</td>
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<tr>
<td>Government Contracts &amp; Grants</td>
<td>2%</td>
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### Patient Race

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<th>Race</th>
<th>Percentage</th>
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<tr>
<td>African American</td>
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<tr>
<td>Native American</td>
<td>4%</td>
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<tr>
<td>Hispanic</td>
<td>14%</td>
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<tr>
<td>Other</td>
<td>33%</td>
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### Patient Gender

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<tr>
<td>Male</td>
<td>51.9%</td>
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<tr>
<td>Female</td>
<td>48.1%</td>
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### Patient Insurance

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<tr>
<td>Medicaid</td>
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<td>Private</td>
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<td>Medicare</td>
<td>14%</td>
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<tr>
<td>Others</td>
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### Patient Languages

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<td>English</td>
<td>76%</td>
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<td>Spanish</td>
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<td>Other</td>
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### Expense by Program

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<tr>
<td>General Surgery</td>
<td>19%</td>
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<tr>
<td>Neurology</td>
<td>15%</td>
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<tr>
<td>Cardiology</td>
<td>11%</td>
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<tr>
<td>Otolaryngology</td>
<td>5%</td>
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## Contributions, Fundraising & Grants

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<tr>
<td>In-Kind</td>
<td>2%</td>
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<tr>
<td>Individual</td>
<td>41%</td>
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<tr>
<td>Government</td>
<td>63%</td>
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### Expenses

<table>
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<th>Percentage</th>
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<td>Salarial</td>
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<td>OPEX</td>
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<td>Technology</td>
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<td>Corporate</td>
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<td>General</td>
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<td>Marketing</td>
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<tr>
<td>Legal</td>
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<tr>
<td>Other</td>
<td>1.3%</td>
</tr>
</tbody>
</table>

### 2016 Board of Directors

- Chrissy Yamada CPA: President
- Susan Peskura: Vice President
- Scott Combs: Treasurer
- Shannon Diede: Secretary
- Pat Cooke: Pat Cooke
- Jennifer Freeman: Jennifer Freeman
- Sylvia Gil: Sylvia Gil
- Debra Gussin: Debra Gussin
- Robin Larmer, JD: Robin Larmer, JD

### Staff

- Aymie Agena: Primary Link Coordinator
- Evelyn Barrett: Primary Link Coordinator
- Lauren Beliveau: Care Coordinator
- Andrea Castell, RN, BSN, MBA: Lead Operations Nurse
- Yasmin Chavarin: Care Coordinator
- Aileen Delansig: Dental Lead/Care Coordinator
- Navil Escarcega: Dental Administrative Assistant
- Adam Gilbert: Care Coordinator
- Daphne Green: Care Coordinator
- Martha Hopler, MSW: Care Coordinator
- Molly James: Care Coordinator
- Melissa Johnson, MNPL: Development Director
- Linh Le: Primary Link/Premium Assistance Manager
- Laura Meléndez: Primary Link Coordinator

### Program & committee volunteers

- Jaime Erickson
- Catherine “Kit” Herrod
- Stephen Lloyd
- Juan Orr
- Joe Smith
- Teresa Thompson
- Ella Welcker
- Lesa Welcker
- Alyssa Wilde

#### CREDITS:
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