



Providing life-saving and life-changing health care to the most vulnerable

Since our visionary founders first engaged in their robust, creative discussions about increasing access to life-saving specialty care, Project Access Northwest has grown into a critically important organization in the Pacific Northwest. It's a local health care solution that works—for patients in need, providers, partners and the greater community. **Project Access Northwest is a living narrative of action that has changed the lives of more than 44,000 patients.**

- **For our Patients:** We reduce health care costs and help patients get healthy and stay that way through our Care Coordination, Premium Assistance and Health Home programs.
- **For our Providers:** We handle the administrative details so our providers' valuable time is focused on delivering life-changing care.
- **For our Partners:** We offer localized solutions for specific patient care challenges.
- **For our Community:** We serve as part of the critical safety net ensuring that unmet health needs aren't leaving people vulnerable to long-term issues, hunger or homelessness.

Without Project Access Northwest, our 44,000+ patients—roughly enough to fill every seat in Safeco Field—would have gone without essential care.

As this report goes to press, Project Access Northwest has mobilized more than 1700 volunteer providers and in 2017 alone served more than 5,000 people in need. **Even so, we need to do more.**

A real problem does not solve itself—and today, despite the efforts around health care at both the state and federal levels, **there are people in our service area who simply fall through the cracks of our system.**



Gary Renville and Terri Rambosek

The following pages show our actions as an organization and as individuals to realize our vision that everyone in our service area of King, Kitsap and Snohomish counties will have access to appropriate health care services. **It highlights accomplishments of the past year and also serves as a call to action to continue this important work.**

Why us? Why now?

So many patients still lack access to the health care they need. By carefully stewarding gifts of time, talent and treasure, Project Access Northwest offers a solution. **Working together, we help to ensure appropriate health care access for all!**


Terri Rambosek, Board President


Gary Renville, Executive Director

Measurable impact

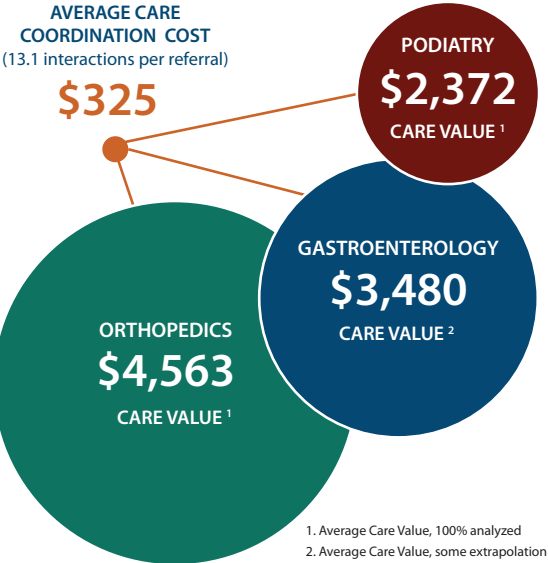
POWERFUL RESULTS: New research reveals the impact of each donor dollar

Our average care coordination expense of \$325 delivers life-changing health care to our patients in need—at no cost to them.

Our donor dollars deliver!

With expert guidance from our board member **Dan Howell**, of West Monroe Partners, we are measuring the impact of each donor dollar. Depending on the care patients need, that initial investment yields big returns:

- Podiatry patients receive an average of \$2,372 in care (7X return)
- Gastroenterology patients receive an average of \$3,480 in care (10X return)
- Orthopedics patients receive an average of \$4,563 in care (14X return)



We thank our **sponsors** and **individual donors** who provide the critical funding we need to keep making a difference for the most vulnerable members in our community. With measurable impact like this, they can confidently **INVEST** their **charitable dollars with Project Access Northwest**.

Project Access Northwest fills a critical need in our community, and I am honored to be part of such a passionate team.

—DAN HOWELL, BOARD MEMBER

2017 AT A GLANCE: Connecting patients to the care they need



1,740
volunteer
providers



ALL
major hospitals & medical systems
in our service area



5,250
patients
served

Sustainable funding

NEW FUNDERS IN 2017: CHI Franciscan Health & Sheng-Yen Lu Foundation

In 2017, Project Access Northwest developed two new partnerships, strengthening our funding model and expanding patient care in underserved areas.

CHI Franciscan Health

The charitable mission of CHI Franciscan Health—to create healthier communities, particularly through projects that improve access to health care, help underserved populations and remove disparities in care—makes it a natural partner for Project Access Northwest. In 2017, it became a **Premier Sponsor**, generously supporting both the **Premium Assistance Program** and the **Care Coordination Program**.

With Harrison Hospital and Harrison HealthPartners, CHI Franciscan Health has been key to our recent growth in Kitsap County. We are excited to expand this partnership through increased services in South King County at Highline Medical Center and St. Francis Hospital.

77%
of our Kitsap County
patients live below the
Federal Poverty Level

QUALITY HEALTH FOR ALL

SYL Foundation strives to advance quality health and education for all. We support Project Access Northwest because its work helps people receive the specialty medical and dental care they need. The work is life-changing and builds healthier communities, which is especially critical in a time when health care access is uncertain for so many.



盧勝彥佈施基金會
SHENG-YEN LU FOUNDATION

Sheng-Yen Lu Foundation

Founded in 2008 by Living Buddha Lian Sheng, **Sheng-Yen Lu Foundation** is driven by the belief that the practice of compassion is an essential part of Buddhism. It supports innovative programs that address inequities in health care and education. In 2017, SYL Foundation awarded Project Access Northwest a **three-year grant totaling \$45,000**.

GROWTH AREAS: Expanding patient care in Kitsap & Snohomish counties

KITSAP



31%

increase in
patients served

SNOHOMISH



95%

increase in
patients served

Community support

PREMIER SPONSORS



PLATINUM SPONSORS



Corporate, foundation, government & health care sponsors

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American Endowment Foundation
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The Boeing Company Gift Match/
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PayNorthwest
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Seattle King County Dental Society
Sheng-Yen Lu Foundation
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State of Washington Combined Fund Drive
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Creative partnerships

Hospital & Health Systems

CHI Franciscan Health
EvergreenHealth
Harrison Medical Center
Highline Medical Center
Kaiser Permanente
MultiCare
Overlake Hospital
Medical Center
Pacific Medical Centers
Providence Health & Services
Swedish Medical Center
UW Medicine/Harborview
UW Medicine/Northwest
Hospital
UW Medicine/Valley
Medical Center
Virginia Mason Medical Center

Multi-specialty Medical Groups

Harrison HealthPartners
Kaiser Permanente Physicians
Minor & James Surgical
Specialists
Overlake Internal Medicine
Associates
Swedish Medical Group
The Doctors Clinic
The Everett Clinic
The Polyclinic
Providence Medical
Group, Everett
Southlake Clinic
Western Washington
Medical Group

Community Health Centers & Free & Faith-based Clinics

Bastyr Center for Natural Health
CarePoint Clinic
Carolyn Downs Family
Medical Center
Cascade Primary Care
Charis Clinic
Christ Community Free Clinic
Community Health Center
of Snohomish County
ConcertoHealth
Cornerstone Medical Services
Country Doctor Community
Health Center
Edmonds Family Medicine
Emerald City Naturopathic Clinic
Fairwood Primary Care
Franciscan Medical Clinic
Guardian Family Care
Harrison HealthPartners
Family Medicine
HealthPoint
Highlands Primary Care
International Community
Health Services
Kent Primary Care
MercyWatch
Molina Medical Clinic
Neighborcare Health
Neighborhood Clinic
Newcastle Primary Care
New Hope Health Center
North Bend Family Clinic
Peninsula Community
Health Services
Port Gamble S'kllallam
Tribal Health Clinic
Public Health—Seattle
& King County
Puget Sound Christian Clinics

RotaCare Free Health
Clinic—Lake City
RotaCare Free Health
Clinic—Renton
Safe Harbor Free Clinic
Sea Mar Community
Health Centers
Seattle Indian Health Board
Seattle Pacific University
Healthcare Center
Snoqualmie Tribal Clinics
Swedish Family Medicine
Valley Family Medicine
West Sound Free Clinic
Westside Family Clinics

Individual Donors

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Incyte Diagnostics

Kaiser Permanente
Northwest Kidney Centers
Physicians Insurance A
Mutual Company
Seattle First Baptist Church
Seattle-King County
Dental Society
Sprague Israel GILES
Stoel Rives, LLP
The Garage
West Monroe Partners

OUR VULNERABLE NEIGHBORS

It has never been more important to engage with our most vulnerable neighbors and help them access health care services. It is our privilege to support the innovative work of Project Access Northwest, which breaks down barriers in order to bring patients and providers together. By supporting its programs and mission, we are also upholding our own firm's commitment to a stronger, healthier Seattle.

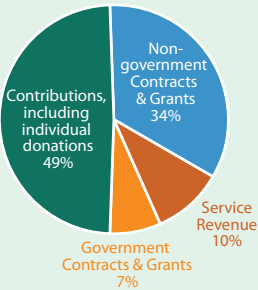
—STOEL RIVES, LLP

Generous donors

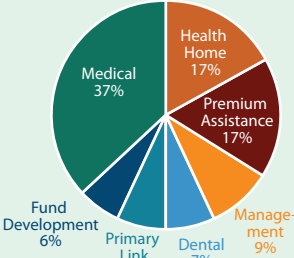
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Income
by Source



Expense
by Program



Statement of Activity

Revenue	Dec. 31, 2017	Dec. 31, 2016
Contributions	\$1,021,808	\$1,246,079
In-kind contributions	6,436	6,417
Government Contracts & Grants	152,381	126,473
Non-Government Contracts & Grants	717,823	648,553
Service Revenue	203,615	
Interest & Other Income	\$237	244
Total Revenue and Support	\$2,102,299	\$2,027,766
Expenses		
Salary, Wages & Benefits	\$1,352,634	\$1,180,578
Professional Services	573,106	764,122
Facilities	\$49,694	45,260
Operations	\$89,841	43,226
Other Expense	\$52,963	65,214
Total Expense	\$2,118,238	\$2,098,400
Change in Net Assets	<15,939>	<70,634>¹

Statement of Financial Position (Balance Sheet)

Assets	Dec. 31, 2017	Dec. 31, 2016
Current	\$896,856	\$1,064,376
LT Promises to Give	19,500	14,000
Fixed	59,851	74,688
Total	\$976,207	\$1,153,064
Liabilities and Net Assets		
Current	\$152,828	\$313,746
Net Assets	823,378	839,318
Total	\$976,207	\$1,153,064

Audited financial statements and Form 990 available upon request.

¹ due to higher amount of revenue released vs. income received.

Your support is changing patients' lives. Thank you!

Embracing change

TRANSITIONS: Welcoming new leadership, program changes



Change in leadership

In June 2017, founding director Sallie Neillie retired, and the board selected Gary Renville to lead the organization as its new executive director. Gary brings an extensive background leading non-profit organizations. He has introduced a donor-centered fundraising focus, sounded the call for supporters to share their “time, talent and treasure,” realigned staff roles and responsibilities, and shared new ways board members can take a more active role in supporting the organization’s mission.

Health Home

In partnership with **Coordinated Care**, Project Access Northwest launched the Health Home Program, which provides intensive, home-based, care coordination services for individuals with one or more chronic conditions. Care Coordinators met with 270 new clients to provide assessments and create personalized Health Action Plans centered around personal goals. Care Coordinators also provided 733 face-to-face follow-up appointments.



Dental services

Project Access Northwest successfully transitioned the management of King County dental referral services to Swedish Community Specialty Clinic in June 2017. We continue our work with **Northwest Kidney Center** clients and the **Snohomish dental program**. With a grant from **Arcora Foundation**, we also began exploring new, sustainable ways to deliver dental care to low-income patients.



A LASTING LEGACY: The Sallie Neillie Founder's Circle

Members pledge three years of financial support

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Alejandra Tapia
Andrea Castell, RN
BSN MBA
Scott Combs
Pat Cooke & Emer Dalton
Shannon Diede
Jennifer & Jason Freeman
Maureen Hughes
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Chrissy Yamada

TIMELY ACCESS TO CARE

We continue to support Project Access Northwest in its important mission because people continue to need timely and appropriate access to the wonderful specialty medical providers in our community.

—SALLIE NEILLIE, FOUNDING DIRECTOR

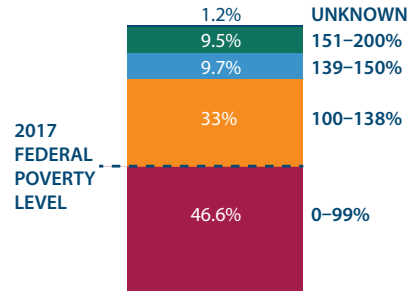
Changing lives immeasurably

A HEALTHIER COMMUNITY

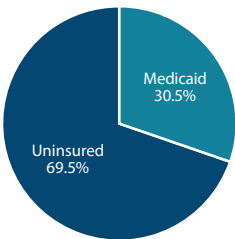
Kaiser Permanente is excited to support Project Access Northwest and its vision that everyone in our community will have access to appropriate health care services. It serves an important role in our community, connecting low-income residents with limited access to specialty care with care coordination. We recognize that in order to improve the health of an entire community, we must focus first on those most in need and Project Access Northwest helps do that.

—KAISER PERMANENTE

Patient Income compared to Federal Poverty Level



Patient Insurance



Patient Gender



174

King County patients
were experiencing
homelessness

98%
of our South
Snohomish County
patients were
uninsured

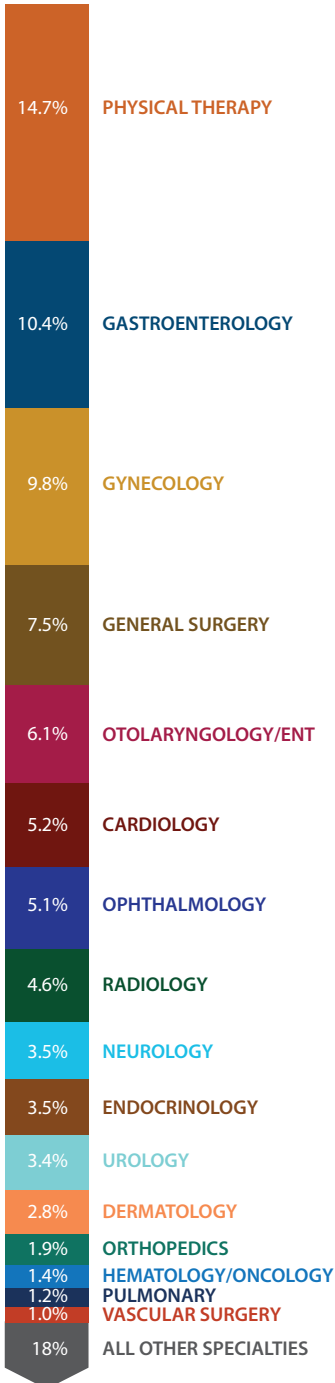
THE RIGHT CARE AT THE RIGHT TIME

As the Verdant Health Commission strives to improve the health of South Snohomish County, we are fortunate to be able to support Project Access Northwest in helping us reach our goal. In the changing face of our health care system, we know that the traditional model of care does not always work for people and that navigating this system can be confusing at best. Project Access Northwest is committed to making sure that patients receive the right care at the right place at the right time. They have made a strong impact in the lives of the patients they serve and our community is better because of them.

—VERDANT HEALTH COMMISSION

44,000+ patients served

Medical Specialties

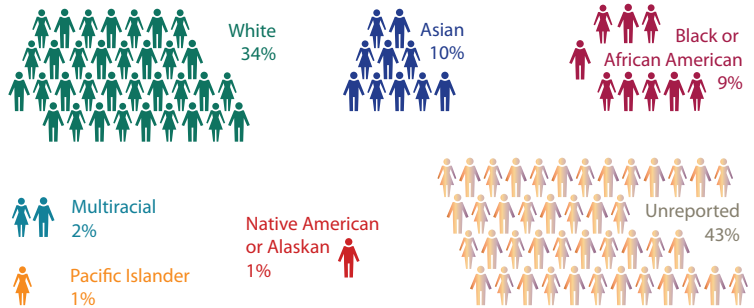


SEAMLESS PATIENT CARE

We are so grateful for the work Project Access Northwest does on behalf of our patients and our community. The work they do matching patients with our providers is seamless from the patient perspective. Project Access Northwest has changed people's lives dramatically. We believe in the work they do because it's the right thing to do for the community and for people without easy access to health care.

—VIRGINIA MASON

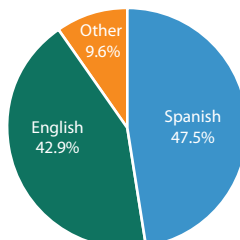
Patient Race



Patient Ethnicity



Patient Languages



Provided
interpreters for
37
patient languages

Mission: Project Access Northwest collaborates with the health care community to open doors to medical and dental care for low-income individuals with limited access.

Vision: Everyone in our community will have appropriate access to health care services.

Project Access Northwest leadership

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